

Exhibit "A"
Port Commission Regular
Meeting of August 24, 2010

CONCESSIONS



INTERNATIONAL

August 17, 2010

To the Port of Seattle Commissioners,

My name is Tammy Lathan and I am the General Manager for Concessions International, Seattle operating at SeaTac Airport. Throughout my years here, the many services provided by Port Jobs have been invaluable to our employees. We employ people from literally all over the world. In fact of our current 80 or so employees, only 5 are US born citizens. This presents many challenges to both our business and to them personally. Many of our staff have attended customer service training, supervisory skills training and basic computing classes. This helps not just our business, but also helps these individuals be more proficient and confident when working with the travelling public. I know of many who also were able to find help with financial help, tax preparation, learn how to interview and other life skills to help make it possible to hold a job and adjust to living in a new country.

Recently changes to security standards now require employees with restricted access to take the SIDA exam every two years. To most of us, it's a pretty straight forward exam, but to those that have good English speaking skills but weaker reading skills, this presents a major challenge. We have a 12 year employee that doesn't speak English as a first language and Port Jobs has worked with him to help him prepare so that he was able to feel comfortable about taking the test. We have another 30+ year employee that cannot read particularly well. He knows the rules of security, but just cannot read them on a screen. Again Port Jobs was quick to come to his aid and help him prepare as well.

To my own experience, 9 months ago I had the opportunity to begin using my certification as a Food Handler Instructor (meaning I can teach the class for people to get their Food Handler's Cards for King County) to offer this class in conjunction with Port Jobs. The county has a limited number of classes that are spread out over King County each week. Many employees find it very difficult to attend a class and often the class schedules conflict with work schedules. This class each month held at the airport offers a convenient means of attending the class and hopefully I am able to make it more relevant to the airport environment as well. To date, over 200 have attended this class from various airport Concessions and airlines.

Port Jobs provides many important services here at SeaTac. Without them, we would have a harder time staffing our stores and our staff would not have the opportunities for growth that have been available through the years.

Sincerely,

Tammy Lathan

CONCESSIONS INTERNATIONAL HOLDINGS, INC. (SEATTLE)

SEA-TAC INTERNATIONAL AIRPORT MEZZANINE LEVEL, SUITE 6436 SEATTLE, WA 98158 206 431 1232 FAX 206 241 5008